2003-2004. What a year it was! Positioning the League for the 20th annual A Shopping SPREE, the League’s 75th Anniversary, the 2005 Governor’s Inaugural Ball and an upcoming capital endeavor was no easy task... but hands down — we did it!

The 2003-2004 Board and Leadership Council worked hard to identify how the League could continue its legacy of community impact and excellence during such a busy year ahead for 2004-2005. I am proud to say that not only did our existing community projects flourish (more about our community impact on the following pages), but the organization itself prospered and grew and is poised for the year ahead. Here’s just a small sampling of how:

• 2003-2004 saw our membership base continue to expand, with record numbers of women seeking to join our mission.
• Emphasis was placed on building member connections—realizing that when members feel supported and appreciated, they in turn support the organization.
• A mid-year member survey recorded strong satisfaction by our members with their league association and this was underscored by their record increase in annual fund giving of over 40%.
• We adopted a new logo and tagline (see above) to compliment our 75 years of trained volunteerism, leadership and community service;
• We produced an interactive CD-rom sharing the League’s 75 year history—promoting our rich heritage and was well as our strategic future.
• Our monthly magazine and website were overhauled and an electronic communication piece was introduced—all to rave reviews and to reflect the many facets we now offer to our members and to the public.

Again, these are just a few of the success stories from our League this past year. You played a role in this success, as you have been there every step of the way as we have lead, we have partnered and we have served. Thank you.

SUSAN FETZER VICK
President, 2003 – 2004
Leadership, Partnership, Service

Each year the League targets its volunteer and financial resources to a single and compelling community target need: Promising Youth: Changing Lives Through the Power of Education. In addition to the dynamic community teams the League deploys each year, we also fund and support large-scale projects that benefit this target area. 2003-2004 saw exciting results from our intensive efforts with our signature Heritage Park Community Learning Center and the Natural Learning Initiative.

Heritage Park

This collaboration has been nothing short of a tremendous success. Period.

Since its adoption of the Heritage Park Community Learning Center two years ago, the Junior League of Raleigh’s investment of $300,000 has clearly bolstered the on-site computer lab, library, preschool and the expansion of other existing resources at Heritage Park Public Housing Community. But the Junior League has helped Heritage in another and very substantial way. A special feature of our sponsorship of the Heritage Park Learning Center has been the regular deployment of a dedicated team of Junior League volunteers who work with the resident children and other community collaborators on various weekly enrichment and educational programs. As a result of our hands on involvement at Heritage, the children living in this public housing community now have a full-scale after-school educational support system and their corresponding success has been dramatic.

In just our second full year of volunteering at Heritage, there have been some exceptional strides made by the children participating in the learning center’s programming. As opposed to just a few years ago, the statistics now include:

- 91% of elementary students passing their End-of-Grade tests last year;
- 81% of middle school students passing their End-of-Grade tests last year;
- 73% of students increasing at least one letter grade in one or more core subjects in the last quarter alone;
- Participation of middle and high school students in the learning center’s programs increasing by 50% 
- Overall enrollment in the centers programming increasing by 40%

Just a few of the programs initiated by the League that have brought about this success story are: the Bug Club, an esteem-building program that celebrates good report cards; introduction of a Heritage Park Girl Scout troop; collaboration with the Project Enlightenment On The Road To Reading program; initiation of an interactive Book Club; sponsorship of a Community Health and Family Fun...
Day; and hosting of the Fall Festival and the Heritage Park Shopping Spree.

The League is proud of the children of Heritage Park and proud of the results that strong partnerships and dedicated service can bring about.

Natural Learning Initiative

In conjunction with its sponsorship of the Heritage Park Community Learning Center, the League diagnosed another community need facing the children living at Heritage and across our community: the lack of stimulating outdoor and creative learning space. While the League's learning center addressed “inside learning” and afterschool academic support, the League quickly saw what little opportunity children at Heritage had to learn through imagination, exploration and socialization — which comes from “outside learning.” It is this type of learning which experts say is crucial for the academic and social success of a child. The League decided to tackle that.

And tackle it they did.

The first phase of this stimulating, outdoor learning facility is complete. Transforming a wet, swampy lowland at the back of the Heritage Park Public Housing Community was no easy task. But today, with Phase One complete, there is now an inviting, fertile field— full of pathways, bike trails and exploration areas to entice children to imagine and explore. With help from NCSU and other community partners who have collaborated with our Junior League NLI team, this natural learning facility is “on the ground” and ready for action.

Next comes the vegetable garden, outdoor theatre stage, benches, forts and other amenities that beckon children and the creative play that positively parleys into classroom performance and overall character enhancement.

This NLI is a wonderful gift to our promising youth and our entire community!

We are leaders; we are partners; and we serve our community.
Financial Position for the year ended May 31, 2004

The Junior League of Raleigh's financial statements are audited annually. The condensed financial statements presented below are derived from the 2003-2004 audited financial statements prepared by the firm of Boyce, Furr & Company, LLP. A complete copy of such financial statements and auditor’s report may be obtained at League headquarters located at 4020 Barrett Drive, Suite 104 in Raleigh or by calling 919-787-7480. In addition, ongoing planning and monitoring of Junior League of Raleigh’s income and expenditures are conducted by several in-League volunteer entities. The League’s Finance Committee is responsible for advising the Board of Directors and leadership councils on financial matters, assisting in the preparation of the annual budget, examining budgets of proposed projects, reviewing the League’s investment portfolio, and reviewing and approving the various reserved funds. Finance Committee members are also designated as liaisons to each Junior League of Raleigh committee. As liaisons, these Finance volunteers serve as information resources on financial matters, assisting committee Chairs in understanding their current year budgets and developing a budget for the next fiscal year. These efforts help assure sound financial management and adherence to the Junior League of Raleigh’s fiscal and community service strategies.

### Revenue

<table>
<thead>
<tr>
<th>Description</th>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Membership dues and fees</td>
<td>$183,608</td>
<td>-</td>
<td>$183,608</td>
</tr>
<tr>
<td>Bargain Box sales and donated goods</td>
<td>834,972</td>
<td>-</td>
<td>834,972</td>
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<tr>
<td>“A Shopping Spree”</td>
<td>605,804</td>
<td>-</td>
<td>605,804</td>
</tr>
<tr>
<td>Fund for the Future</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Community Fund</td>
<td>93,504</td>
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<td>93,504</td>
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<tr>
<td>Cookbook</td>
<td>39,081</td>
<td>-</td>
<td>39,081</td>
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<tr>
<td>Capital campaign</td>
<td>-</td>
<td>275,057</td>
<td>275,057</td>
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<tr>
<td>Natural Learning Initiative</td>
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<td>2,290</td>
<td>2,290</td>
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<tr>
<td>Investment income</td>
<td>22,434</td>
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<td>Gain (loss) on sales of investments</td>
<td>7,121</td>
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<td>7,121</td>
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<tr>
<td>Unrealized gain on investments</td>
<td>19,445</td>
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<td>19,445</td>
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<tr>
<td>Other revenue</td>
<td>8,106</td>
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<tr>
<td><strong>Total Revenue</strong></td>
<td>1,814,075</td>
<td>277,347</td>
<td>2,091,422</td>
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</tbody>
</table>

#### Net assets released from restrictions

- **Unrestricted**: $30,663
- **Temporarily Restricted**: $(30,663)
- **Total**: $0

#### Total revenue after releases from restrictions

- **Unrestricted**: $1,844,738
- **Temporarily Restricted**: $246,684
- **Total**: $2,091,422

### Expenses

<table>
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<tr>
<th>Description</th>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Total</th>
</tr>
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<tbody>
<tr>
<td>Programs and services</td>
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<tr>
<td>Projects and programs</td>
<td>327,223</td>
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<td>327,223</td>
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<tr>
<td>Bargain Box</td>
<td>678,720</td>
<td>-</td>
<td>678,720</td>
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<tr>
<td>“A Shopping Spree”</td>
<td>365,524</td>
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<td>365,524</td>
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<tr>
<td>Fund for the Future</td>
<td>5,180</td>
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<td>5,180</td>
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<td>Cookbook</td>
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<td>Natural Learning Initiative</td>
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<td>Total programs and services</td>
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<td>1,427,453</td>
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<tr>
<td>Support services</td>
<td>373,520</td>
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<td>373,520</td>
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<td><strong>Total expenses</strong></td>
<td>1,800,973</td>
<td>-</td>
<td>1,800,973</td>
</tr>
</tbody>
</table>

#### Change in net assets

- **Unrestricted**: $43,765
- **Temporarily Restricted**: $246,684
- **Total**: $290,449

#### Transfers

- **Unrestricted**: $(25,000)
- **Temporarily Restricted**: $25,000
- **Total**: $0

#### Net assets - beginning of year

- **Unrestricted**: $1,235,409
- **Temporarily Restricted**: $91,525
- **Total**: $1,326,934

#### Net assets - end of year

- **Unrestricted**: $1,254,174
- **Temporarily Restricted**: $363,209
- **Total**: $1,617,383
Communities in Schools of Wake County
Heritage Park Community Learning Center
$50,000
House of Hope of NC
Outpatient Program expansion
$4,500
The Arc of Wake County
“Project SEE”
$8,500

Sisters of Faith Empowerment Ministry
What about the Children’s Life is a Dance
$8,500
The North Carolina Theatre
NCT Kids on Broadway
$5,500
Jr. Achievement of Eastern NC
Economics of Staying in School
$5,500

Prevent Blindness, NC
Public School Screenings in Wake County
$8,500
The Salvation Army & The Raleigh Rescue Mission
Bridge of Hope
$5,500
Growing Together Preschool
$8,000

StepUp Ministry
StepUp Children’s Ministry Initiative
$8,500
Prevent Child Abuse NC
Prevent Child Abuse Training Institutes
$6,500
SAFEchild
Mothers/Parents
$5,500
<table>
<thead>
<tr>
<th>Sponsor Level</th>
<th>Sponsors</th>
</tr>
</thead>
<tbody>
<tr>
<td>Benefactor</td>
<td>Bailey's Fine Jewelry, Carrabba's Italian Grill, Lassiter Mill Gardens, Progress Energy Carolinas, The Hamlin Companies</td>
</tr>
<tr>
<td>Advocate</td>
<td>Bank of America, First Citizens Bank, Foster's American Grill, Goodfella's Old World Brick Oven Pizza, Kelly Odom Flowers/Interiors, Sprint, The News &amp; Observer, WRSN Sunny 93.9</td>
</tr>
</tbody>
</table>
Community Team Projects
Adrienne Vittadini
Bailey's Fine Jewelry
Theresa Clark
Hal Eddins
IBM
Food Lion at Lake Boone
Fresh Market, Cary
Elizabeth Gooding, RN
Harris Teeter, Glenwood Village
Harris Teeter, Six Forks Road
Johnson-Lambe Company
Jim Price
Jaimie Nicole Samelko
Scrapbook Plaza
Staples
Heather Tanza
Time Warner Cable
Wachovia Bank
Wake Up for Children
Wal-Mart

Cookbook
Fallons Florist
Fresh Market, Cameron Village

General Needs
Apple Gold Group
Burt's Bees
Carolina Wine Company
Cici's Pizza
Amy Jo Bain Home
Inner Self
Morningstar Mini-Storage
Mary Moss
Poyner & Spruill
Training by Design
VIN Restaurant & Wine Bar
Elaine Moye Whitford

Provisional Projects
535th Military Police Battalion
Adventure Landing
Alice Aycock Poe Center for Health Education
Alpha Chi Sigma at NCSU
Anward Homes, Inc.
Applebee's
Avent Ferry Florist
Barnes & Noble, Brier Creek
Baskin Robbins
Be Active NC
Best Buy #299
Blockbuster
Bullard Restaurants
Capital Creations Gourmet Pizza
Capital Events
Carmike Cinemas, Inc.
Carolina Canines for Service, Inc.
Carolina Donor Services
Chair & Equipment Rental Co.
Cici's Pizza
Doctors Vision Center
Domino's Pizza Cary
Dunkin Donuts
Eckerd Drugs
Fat Daddy's Market & Grill
Food Lion, LLC
Foster's American Grill
Golden Touch Carpets
Good Times Catering
Goodberry's Yogurt
Grand Rental Station
Harris Teeter, High House Road
Harris Teeter, Inc.
Hayes Barton Baptist Church
Healthy Mothers, Healthy Babies Coalition of Wake County
Hillandale Golf Course
Jersey Mike's Subs
Jill Flink Studio
JPO Management Company
Kroger
Lowe's Foods
McDonald's, Garner
Mellow Mushroom Pizza Bakers
NC Dept. of Transportation, Office of Beautification
NC Operation Lifesaver, Inc.
Nursing Mothers of Raleigh
Panera Bread
Papa John's Pizza
Pfifferle & Kindrachuk
Pizza Hut
Planned Parenthood Health Systems
Project DIRECT
RKRB, Inc.
RSVP Events, Inc.
Sam's Club
Smithfield Family Dentistry
Stock Building Supply
StormStudy
Strengthening
The Black Family, Inc.
Tar Heel Voices
The Women's Center, Inc.
Time Warner Cable
Velocity Motorsports
Wal-Mart
Winn Dixie
Each year the Junior League of Raleigh deploys over 600 volunteers through its annual placement system. The various placements available to our members fall within our mission of promoting voluntarism, developing the potential of women and improving communities through the effective action of trained volunteers. Several of these placement options include “community teams,” where our members can collaborate with other agencies working in our “Promising Youth” target area. The team approach allows our members to work in groups and offers flexible volunteer times to fit the scheduling needs of our membership. Our community teams include:

**Bargain Box**
A community favorite, the Junior League’s historic Bargain Box provides good quality clothing and household items to the community at a reduced price.

**Community Learning Center**
The Junior League conducts educational, enrichment and cultural activities for our promising youth in our very own Community Learning Center at Heritage Park.

**Guardian Ad Litem**
Junior League members train with and volunteer within the district court judicial system to help the needs of abused and neglected children petitioned into the court system.

**Girls on the Run**
Junior League members serve as role models and help young girls achieve a higher sense of self-esteem and learn about the benefits of being physically active.

**Helping Horse**
Disabled youth receive recreational therapy through the joy of horseback riding and with the volunteer assistance of Junior League members.

**Kids on the Block**
The Kids on the Block is an educational puppet program that enlightens children on the issues of disability awareness, medical-educational differences and social concerns. Team members rehearse and perform for area schools, preschools and for other promising youth programs.

**Music**
Junior League members sing a joyful noise with Chorus as they delight our community friends with the gift of song.

**SAFEchild**
A Junior League signature project, SAFEchild is committed to eliminating child abuse in Wake County by helping families create nurturing environments free from abuse and neglect.

**Step-Up Ministry**
Junior League members help provide positive social experiences for children while their parents attend Step-Up meetings at White Memorial Presbyterian Church.

**Taking Care of Business**
Junior League members share their skills and expertise by helping different community agencies promote their programs and mission through services including strategic planning, marketing and program expansion expertise.

**Team Garner Road Y**
Our volunteers work with after school children on a variety of personal enrichment and educational programs geared toward helping them succeed in school and in life.
COMMUNITY LEADERS
Commercial Printing Company
Jay and Susan Vick

COMMUNITY PARTNERS
Esther Hall
Julie Newcomb
Anne Ramsay
Beth & Steve Robinson
GlaxoSmithKline, Inc.

COMMUNITY ADVOCATES
Ginger Jernigan
Danita Morgan
Virginia Parker
Melissa Peden
Geralin Thomas
Flo Winston

COMMUNITY SUPPORTERS
Bell Family Foundation
Audrey Black
Anita Blomme
Blanche Bacon
Nell Barnes
Nikki Barresi
Patti Benedict
Molly Benson
Dorothea Bitler
Lee Black
Anna Neal Blanchard
Wendy Burkard
Francine Calogero
Karen Campbell
Carter Worthy Commercial Inc.
Marion Church
Gretchen Clifton
Lawrence & Sandra Davis Family Foundation
Terri Dixon
Susan Easter
Jennifer Feinstein
Lisa Marie Ferrell
Alison Flaugher
Mary Susan Fulghum
Bobbie Furr
Beth Graves
Lisa Ham
Karen Harrison
Jennie Hayman
Alice Haywood
Betsy Henderson
Martha Howard
LaRinda Huntley-Kaplan
Dana Jennings
Margie Johnson
Tina Jones
Louise McCoy
Brooke McDaniel
Neill McLeod
Bill McNeal
Siobhan Millen
Julie Moore
Tyler Morris
Kati Mullan
Laura Pendleton
Don Pyles
Anna Ragland
Melanie Rankin
Claire Renfrow
Michele Roach
Stagg Sanders
Lisa Sampair
Molly Shepherd
Leslie Silverstein
Eve Smith
Mary Stevenson
Gentry Summerlin
Mr. and Mrs. Brett Summey
Angela Sutton
Heather Thompson
Marian Troxler
Marla Turlington
Erdmuth Venable
Carol Wagoner
Leigh Ann Watson
Anna Webb
Lisa Williamson
Mary Brent Wright
Rosemary York
Tay Appleyard
Hannah Baggett
Mary Baggett
Saunders Barnes
Rhonda Beatty
Laura Kay Berry
Wynn Bettinsoli
Martha Betts
Suzi Bevaccqua
Carol Bilbro
Kathryn Bilbro
Leslie Bilbro
Eleanor Blackwell
Mary Blake
Courtney Bolen
Robin Bost
Mary Margaret Boulware
Susan Bowers
Michelle Boyette
Kim Brackett Jones
Becky Bradley
Nancy Brenneman
Selene Brent
Catherine Bridgers
Amy Brinley
Tricia Brody
Nancy Bromhal
Suzanne Brooks
June Brown
Laura Brown
Heather Buchanan
Virginia Bullock
Perrin Burton
Copie Cain
Francine Calogero
Caroline Carr
Carrie Carter
Jean Carter
Amy Challgren
Julie Clark
Christina Coffey
Gwynne Cook
Lillian Cotton
Nikki Corderman
Lisa Coston
Allyson Courington
Beth Covil
Martha Crampston
Rae Marie Czuhai
Sarah Dalonzo-Baker
Maria Dameron
Nancy Dameron
Bari Jo Davis
Ellen Davis
Cydney Davis-English
Debbie Day
Marion Deehake
Cindy Densmore
Jennifer DeWolf
Jennifer Doerfler
Mona Donald
Nancy Dosher
Margaret Douglas
Mika Drew
Michelle Dunn
Ann Edmondson
Lennie Edwards
Tanya Eney
Lynn Eschenbacher
Margaret Faust
Tricia Fearing
Gina Flynn
Lucy Fountain
Susan Fountain
Carol Fowler
Sarah Fox
M. A. Fulford
Jill Gammon
Wendy Gantt
Linn Ginsler
Anne Godwin
Martha Goldfinch
Pam Gontram
Tricia Goodson
M.E. Grant
Jennie Greene
Anna Griffin
Emily Grimes
Paula Gupton Page
Carolyn Hall
Sharon Hall
Susanne Harer
Jenny Harrell
Peyton Hatfield
Angela Hatton
Cynthia Hemme
Pam Hemmelgarn
Becky Hemmig
Mollie Hodl
Anne Hogewood
Holy Trinity Evangelical Lutheran Church
Susan Hornaday
Leslie Hubbard
Jane Hunt Worley
Susan Jasinski
Beth Jenkins
Mary Ann Jenkins

2003–04 annual fund donors
Stephanie Jenkins
Gloria Johnson
Suefan Johnson
Susan Johnson
Jennifer Jones
Lindsay Jones
Mary June Jones
Nanci Jordan
Shelly Kangas
Chancy Kapp
Caroline Kesler
Daisy King
Sandy Kipp
Kimberly Kiser
Tonya Koonce-Daniels
Susan Krause
Margaret Liles
Laurie Love
Margie Lucas
Katie Lyon
Greer Lysaght
Leigh Magee
Lyn Maness
Melanie Marshall-Park
Jane Martinez
Melissa Matton
Ashley May
Cindy Mazur
Susan McAllister
Paula McAnallen
Janice McDonald
Katherine McIntosh
Suzanne McKenzie
Sallie McOwen
Rachel Mersey
Helen Miller
Marilyn Miller-Fox
Susan Misemheimer
Megan Montgomery
Connie Moore
Dana Moore
Susan Moore
Frances Morisey
Meg Morton
Mary Moss
Sarah Mukerji
Kim Nabors
Lindsay Newsom
Lori Niver
Margaret Nordt
Linda Nunalled
Shannon O’Dea
Mollie Owen
Jodi Palmer
Emily Parrott
Kim Peele
Laura Pendleton
Libby Perry
Keri Pharr
Dana Pias
Michelle Pilos
Sandy Poggio
Gena Poulos
Karen Prather
Cam Preti
Kathy Pretzer
Alesandra Price
Pamela Price
Lauren Pucillo Holmes
Suzanne Quirk
Megg Rader
Valerie Ramsey
Sharon Ravenscraft
Debbi Ray
Sherry Raymond
Wren Rehm
Catherine Rideout
Laura Ridgeway
Liz Riley
Julia Rivenbark
Anna Roberts
Amy Robinson
Lisa Roberts
Anne Rogers
Shannon Raley
Margaret Rolfson
Karen Ross
Amanda Rossi
Kim Royal
Caroline Russell
Richelle Sajovec
Molly Sanders
Liz Sankey-Reilly
Graham Satisky
Jenn Schick
Gail Scooggin
Susan Self
Cornelia Shaw
Beth Shore
Erika Small
Alcia Smith
Cleaves Smith
Diane Smith
LeGrande Smith
Kellie Sobocinski
Jennifer Sotir
Margie Springer
Liz Squires
Karlee Steele
Karin Stephens
Susan Stevens
Angie Stewart
Jane Stikeleather
Kathryn Stover
Brooke Summey
Dora Taylor
Susan Taylor
Tracy Teer
Melanie Tharrington
Evelyn Thiem
Britt Thomas
MaryBeth Thomas
Nancy Thompson
Tanya Thorson
Ann Tice
Maria Tierney
K.C. Trivette
Jeannie Trull
Marla Turlington
Melanie Turner
Lisa Vanderberry
Lisa Van Genderen
Paige VanLenten
Whitney Von Haam
Jessica Wahler
Caroline Wall
Elizabeth Warren
Amy Watkins
Amy Watson
Stephanie Weatherspoon
MaryBeth Weber
Wendy Webster
Nancy Weddington
Idana Weiss
Kathryn West
Christine White
Janet White
Mary Kee White
Annie Wilkerson
Liz Wilkerson
Mary Lillie Wilkins
Barbara Williams
Mary Edna Williams
Melanie Williams
Susanne Williams
Lisa Williamson
Kate Wisz
Julie Wood
Julie Woodson
Sherry C. Worth
Betsy Wray
Jennifer Wray
Jacqueline Wynn
Melanie York
Parker York
Julia Young
Carolyn Younger
Maura Zamik

MATCHING GIFTS
IBM (through Molly Benson, Idana Weiss and Susan McAllister)