

Making our community a better place.









Cover photo courtesy Cindy McEnery

The Junior League of Raleigh

2018-2019 Annual Report





Samantha Hatem President

From the President

The Junior League of Raleigh's commitment to making our community a better place was in full force during the 2018-2019 League year. It was a year of bold steps and big changes as we worked to continue our legacy of training volunteers, creating community leaders and impacting the lives of so many people in need in Wake County while at the same time modernizing our League to keep up with changing times to stay strong into the future.

The biggest change was the decision to sunset the League's longest-running fundraiser, the Bargain Box. It was no small feat to close our 58-year-old thrift store, which had been a fixture in our community helping thousands of people in need over the decades. However, by closing the store we could better focus on our community impact while valuing our members' time and availability. It also meant we could look to new community partnerships to bring a renewed passion and energy to our members, partnerships like ones with The Green Chair Project and Note in the Pocket, which will be new placements for 2019-2020.

Thanks to the work of our Diversity & Inclusion Task Force, we made a commitment this year to further broaden the diversity of our membership. With nearly 1,500 volunteers representing wide breadth of skills, professional experiences and life stores, we pledged to be inclusive and diverse in all areas of our League.

We also stayed true to our mission of helping our community, with our volunteers giving more than 26,000 hours of volunteer time with our partners, including SAFEchild, StepUp Ministry, InterAct and the Brentwood Boys & Girls Club. We helped AventWest Children's Mentoring celebrate 20 years of serving the needs of children, and we expanded our reach with our BackPack Buddies program, adding two elementary schools to the three we already serve, bringing the total number of children served during the year to nearly 500.

Our signature fundraiser, A Shopping SPREE!, continued to dazzle with more than 180 vendors. Our Touch-A-Truck[®] event grew yet again with more trucks, sponsors and attendees. And our Annual Fund exceeded its target goal with our Day of Giving for a second consecutive year.

We were able to do all of this because our volunteers were committed to our mission and our partners saw the value in our contributions. As always, we are grateful to our continued and new sponsors and donors, who believe what we believe: that the Junior League makes a difference in our community.

Thanks for reading our 2018-2019 Annual Report and that you for your support of the Junior League of Raleigh!

Warm regards,

orthano

Samantha Hatem Junior League of Raleigh 2018-2019 President



About the Junior League of Raleigh

Mission

The Junior League of Raleigh is a local chapter of the Association of Junior Leagues International, an organization of women committed to promoting volunteerism, developing the potential of women and improving the community through the effective action and leadership of trained volunteers. Its purpose is exclusively educational and charitable.

Strategic Plan

The Junior League of Raleigh's Strategic Plan for 2017-2020 sets the direction for the JLR's efforts to make a positive and valued impact on our community. Our focus is to maximize JLR funding opportunities, optimize volunteer engagement and member retention and ensure the long-term sustainability of the Junior League of Raleigh.

Strategic Pillars of Plan





The Junior League of Raleigh 2018-2019 Annual Report

Making our community a better place.

Board of Directors



Samantha Hatem



Astra Ball

President-elect



Randi Ligon Executive Vice President



Treasure

Brooke Tonkin Secretary Headshots courtesy Renee Sprink Photography



Katie Pollara



Blair Burch Member-at-Large



Andrea Fox At-Large Director



Sarah Jacks At-Large Director



VIrginia Parker At-Large Director



Gail Reid-Vestal At-Large Director



Whitney von Haam At-Large Director

Management Council



Randi Ligon Executive Vice President

Denise Stewart

Funding VF



Michele DeFoe Executive Vice President-elect



Mary Jo Barfield



Astra Ball President-elect

Jen Reel

Training VF







Nikiann Gray Assistant Nominating Chair



Stacie Walker Treasurer-elect

Community Advisors

Becky Bumgardner - The V Foundation for Cancer Research Ben Steel - Empire Properties Bettie Sousa - Smith Debnam Narron Drake Saintsing & Myers, LLP Carrie Gray - BASF Cristin DeRonja - SAFEchild, Inc. John Panepinto - Project Enlightenment Keith Satisky - Satisky & Silverstein LLP Ralph Capps - Boys & Girls Clubs of Wake County Tracy Kimbrell - Parker Poe



JLR Serves

The Junior League of Raleigh provides passionate, trained volunteers to local nonprofit efforts, including: AventWest Children's Mentoring, BackPack Buddies, Brentwood Boys & Girls Club, Food Bank of Central & Eastern North Carolina, Helping Horse Therapeutic Riding Program, Heritage Park Community Learning Center, InterAct, SAFEchild and StepUp Ministry.



Provisional Members learn about JLR's community involvement opportunities during a year of training before becoming active members with annual volunteer placements.



In just eight years, JLR's **BackPack Buddies** Program has gone from serving eight children at one elementary school to feeding more than 250 kids each week at five elementary schools. League members also now feed the children we serve at StepUp Ministry and AventWest Children's Mentoring, as well as partner with the Alexander Family YMCA's Camp High Hopes summer program.



JLR Serves



Have a Holly Jolly Raleigh holiday! **Heritage Park Community Learning Center** is an after-school program with JLR volunteer support, including the annual holiday shopping spree. Students use vouchers earned from attendance and good behavior to "purchase" presents for their loved ones.



JLR volunteers sort and package incoming produce and assemble gift baskets and care packages at the **Food Bank of Central & Eastern North Carolina**.



The Junior League of Raleigh 2018-2019 Annual Report

Making our community a better place.

JLR Serves



Trick or Treat! Members of **Team InterAct** plan an Annual Trunk-or-Treat Celebration to provide families a safe space to enjoy Halloween with their children.



At the **Brentwood Boys & Girls Club**, which was founded in 2006 with a monetary gift from the Junior League of Raleigh, members showcase potential career paths for students at this after-school program.



JLR Serves



Bringing holiday cheer to parents during what can be a stressful time of year, members from **Team Transfer** collaborated on Angel Tree gifts for **SAFEchild** families.



Fa la la! JLR **Chorus** members prepare music to perform for residents of nursing homes and retirement centers.



JLR Trains & Engages

Over the last 89 years the Junior League of Raleigh has provided more than one million volunteer hours to enhance area nonprofit efforts. Today, the Junior League of Raleigh is the eleventh largest Junior League internationally, with nearly 1,500 members supporting a myriad of teams, programs and events.



Lights, camera, action! President Samantha Hatem and Executive Vice President Randi Ligon tape a broadcast news interview promoting **A Shopping SPREE!** with JLR media partner ABC11.



Ready, set, network! **Team Training** hosted a Flash Mentoring Event for members to dive in and explore various professional journeys and communication styles.



JLR Trains & Engages



Members from **Team Arrangements** coordinate the annual Sustainer Holiday Social, ensuring every detail is covered to create events that are enjoyable and memorable.



Communications & Strategies Council members and other JLR leaders take in the sights and sounds at the NC Capitol Tree Lighting ceremony.



Funds raised through JLR's annual campaigns support community projects, grants distributed to our area's nonprofits, training opportunities for our members and JLR operations.



Shop 'til you drop! **A Shopping SPREE!** executive committee members celebrate during JLR's largest annual fundraiser.



Vroom vroom! **Touch-A-Truck** dazzled kids of all ages and interests featuring emergency trucks, construction equipment, big rigs and mobile machinery with proceeds supporting our BackPack Buddies program.





We bid farewell to the **Bargain Box** with a public send-off before its closing in January 2019. Since opening its doors in 1951, the Bargain Box raised more than \$1 million for the community and distributed tens of thousands of dollars' worth of clothes and household goods to those in need.



Capital Campaign supporters gather at the dedication of the new Donor Wall at the Julia Jones Daniels Center for Community Leadership.





Leaders accept a **national funding development award** at the Association of Junior Leagues International annual conference.



Members of the 2018-2019 **1930 Society**, donors who are recognized for their generosity to the Annual Fund, gather in Historic Tarboro to celebrate the success of the Annual Fund and the League's year of impact.





During A Shopping SPREE!'s Preview Party, three well-deserving Wake County charitable organizations shared a \$15,000 grant from the Junior League of Raleigh.

CASA develops, owns and operates affordable apartments across the Triangle that serve families and individuals with barriers to the conventional housing market, including income, credit issues, previous evictions and the use of housing vouchers.

The **Helene Foundation** provides immediate practical support to families with mothers fighting cancer. Since its inception in 2009, the organization has assisted 173 families and over 350 children who are referred by social workers from area hospitals.

The **Learning Together Development Day Program** presents an inclusive, educational environment for children 18 months to 5 years old, including those with or at risk for developmental disabilities. The school seeks to provide each child with the foundation needed to reach their full potential.

Since its inception in 2004, JLR's **Legacy Grant** program has awarded nonprofit agencies more than \$205,000. Grant applicants are nominated by League members and support the local community through an emphasis on children and women.



Our Donors

Annual Fund President's Circle

Blanche Bacon Jodie Bandholz Mary Charles Boyette Marisa Bryant Frances Buckley Susan Carter Janet Chiavetta Marion Church Gretchen Clifton

1930 Society

Carole Anders Annette Anderson Katharine Andrew Nancy Andrews Rebecca Ayers Astra Ball Charlotte Banks Courtney Bell Carol Bilbro Dorothea Bitler Audrey Black Perrin Burton Carroll Clancy Fairley Bell Cook Julia Daniels Nancy Dameron Almquist Rose Finley Mary Susan Fulghum Susan Goodmon Google Inc. for Heather Miller Jennifer Gwazdauskas Samantha Hatem Donna Heffring

- Deborah Highsmith Randi Ligon Lyn Maness Cindy McEnery Virginia Parker Megg Rader Ragland Family Fund Anne Ramsay Graham Satisky
- Mary Stevenson Stacie Walker Samantha Warren Florence Winston Ann Wooten Mary Brent Wright Virginia Yopp

Dianne Davidian Toni Davis Debbie Day Margaret Douglas Irish Dunlap Virginia Finley Janet Floyd Andrea Fox Jill Gammon Shelia Gray Jennie Hayman Martha Howard Caroline Ives Sarah Jacks Boo Jefferson

Jennifer Jordon Chancy Kapp Martha Leak Greer Lysaght Sara Jo Manning Margaret Martin Melissa Matton Lanier McRee Pansy Morton Barbara O'Herron Ann Permar Anita Pinther Lillian Richardson Megan Riley

Mary June Jones

Cindy Poole Roberts Leslie Silverstein Blair Smallman Katherine Smith Bernette Stivers Laurie Sugg Martha Thompson Marian Troxler Whitney von Haam Kathryn West Elisabeth Wise Sherry Worth

Community Partner

Caroline Taylor

Mission Supporter

Lyndsay Ashcraft Paige Donnald Melissa Duncan Cheryl Grant Scott Hartness Auston Moore Mary Moss Martha Namie Ryan Pack Melissa Peden Cheryl Range Catherine Rideout Elizabeth Riley-Young Kathryn Sharp Jacqueline Stalls Anna Stark Caroline Stresemann Katherine White Sharmell Wilson



Our Donors cont.

Volunteerism Promoter

Ann-Margaret Alexander Lucy Austin Kristina Bennett Susan Bowers Nancy Bromhal Elizabeth Bunting Blair Burch Tarsha Burroughs Bonnie Cerwin Christina Coffey **Connoisseurs** Tours Elaine Cooke Lucy Cornelius Brandi Davis Mollie Day Michele DeFoe Elizabeth Dove

Community Friend

Louise Alfredson Hilary Allen Kendra Allen Vanessa Allen Amazon Smile Foundation Kristen Ange Tiffany Anthony Melissa Armstrong Winters Andrea Arnold Mary Jo Barfield Anna Lawrence Barringer Joy Batchelor-King Eleanor Blackwell Marv Blake Holly Blanton Nichole Blough Cherie Bosarge-Dutton Mike Bowen Sory Bowers Christine Brandt Ashley Brehl Selene Brent Jessica Brintle Gé Brogden Janie Brooks Linda Brown Douglas Brianna Brown Anna Carr Bryan

Elizabeth Epstein Firenza Pizza Sarah Fox Jove Gerald Cheryl Grant Nikiann Grav Emy Hanson Pamela Hemmelgarn Cynthia Holmes Janet Howard Blair Hughes Sarah Justice Morgan Kelly Bonnie Kunce Sawde Labo Kristen Levine Beth Lowery

Ann Matthews Susan McAllister Virginia McKay Carrie McMillan Alene Mercer Altie Mitchell Juliet Moore Danita Morgan Frances Morisey Sandy Page Debra Pappas Tammy Peatross Katie Pollara Sydnor Presnell Progressive Graphics, Inc. Gail Reid-Vestal Lindsay Rice

Lisa Roberts Mary Louise Rustin Elizabeth Samuels Diane Schabinger Danielle Shuirman Crystal Smith Meredith Taylor Elizabeth Thier Rebecca Thompson Tonya Thompson Elizabeth Tucker Ronica VanGelder Cierra Warren Ken E. Warren Elizabeth Wray

Kate Burnie Melissa Cade Elizabeth Cahoon Ashley Campbell Kristen Casper Michelle Casper Tiffany Chan Tamika Cheek **Emily Citty** Amethia Clay Kelly Clay Deborah Clifton Chervl Collins Lisa Coston Hall Sarah Cranfill Charlotte Crossland Cuisines by Chef Quesi Karen Daly Lynn Daniels Amy Davis Lillian Davis Anna Deonanan Ruth Dobson-Torres Aolani Donegan Erin Droese Allison Eckstein Stephanie Ellison Ann Evans

Paulette Evans Jessica Faison-Johnson **Beth Farrell** Terri Ferraro Natalie Frey Andrea Fulbright Elise Gannaway Patricia Garland Leslie Garofolo Kristi Gavalier Michelle Germano Kathryn Gillespie Ashley Gilliam Renee Gresham Lindsay Gunter Paula Gupton Page Kate Haggas Jennifer Haigwood Allison Hajj Mackenzie Hale Macy Hamm Elizabeth Hamner Sarah Hancock Marguerite Hardy Ann Harris Pamela Harris Sibvl Harris **Ruth Hartness**

Judy Hill Susan Hinson Anne Hogewood Barbara Howard Letitia Howard Sara Huddleston Gretchen Hyde Pamela Jamison Megan Jimenez Claire Jones Cayt Kirkman Kate Knowles Susan Krause Ashley Lake Sara Laughter Kathryn Lennon Alicia Lewis Karmia Lewis Meredith Lilley **Emily Lindsey** Julia Lisella Chanda Littleton Alissa Loo Jennifer Maier Taylor Manzo Jamie Martin Monica Massey Megan Mast



Our Donors cont.

Community Friend cont.

Nicole Masters Mechelle McKenney Sallie McOwen Heather Miller Adrianne Moody Christina Moody Langley Moretz Catherine Mulvihill Kimberly Nabors Linda ne Kindinga Caroline Nickel Ruth Olive Marie Otto Amy Owen Jane Paksoy Ashley Parker Kathryn Pate **Evette** Pettus **Beverly Phelps** Chioma Phillips Gretchen Piechottka Yamona Pierce

Julie Ploscyca Brooke Poole Leslie Rand-Pickett Perry Ann Reed Melissa Reeder Wendy Reinhart Megan Riddle Teresa Robinson Colleen Rohner Linda Roseberry Lily Rosene Holden Royall Caroline Russell Kelsey Sandford Leslie Scheve Rachel Scibetta Emily Sexton Cornelia Shaw Patricia Shrader Stephanie Slifer Christy Smith Foster Caitlin Smith

Lindsay Smith Kendall Southern Spencer Southern Elizabeth Spain Meredith Spielman Margie Springer Anna Stearns Margaret Steed Stevie Stephens Nadine Stewart Anne Strickland Lauren Stump Allison Sullivan Elizabeth Surkin Scotti Tatum Dora Taylor Mary Tazewell Arden Thomas Lisa Thomson Logan Tice Brooke Tonkin Melanie Townsend

Anna Travlor Carole Trone Alyson Tuck Taylor Twine Sara Van Asch Crystal Vaughn Ashley Warren Nell Watson-Crosby Dana Wayne Mary Webb Janet White Jennifer Widstrand Barbara Williams Sylvester Wilson Julie Wood Bonnie Woodruff Millie Wooten Jane Worley Jennifer Wright Kristen Yablonsky

Matching Gift Companies

Bank of America Blue Cross and Blue Shield of North Carolina Dell, Inc. Google, Inc. GSK-GlaxoSmithKline John Deere Lenovo Lexus Pursuit of Potential Matching Fund Medtronic Red Hat Matching Funds Thomson Reuters



Our A Shopping SPREE! Donors

Presenting Sponsor

First Citizens Bank

Grand Benefactor

ABC11 TV Bailey's Fine Jewelry iHeart Media Mix 101.5 WRAL-FM WakeMed Health & Hospitals

Benefactor

Empire Eats St. David's School

Advocate

94.7 QDR Berkshire Hathaway HomeServices York Simpson Underwood Realty KIX 102.9 Publix Super Markets Charities Renee Sprink Photography The Raleigh School Wind Rose Construction, LLC

Supporter

Century Care Management Curtis Media WQDR Custom Brick and Supply Company Downtown Raleigh Alliance Ravenscroft RE/MAX Capital Summit Hospitality Group, Ltd. The Green Chair Project The News & Observer Rewards Universal Printing Wells Fargo Bank York Properites

Donor

Alfred Williams & Co. Bernard Robinson & Company, LLP ColorGraphic DowntownRaleigh.com Radio One, Inc. Raleigh Cake Pops Shop Local Raleigh US Foods-Raleigh

Friends of SPREE!

Lucy Austin & Shirley O'Donnell Blair Bacisin & Brooke Tonkin Blanche Bacon Astra & Kenneth Ball and Whitney & Eric von Haam Mary Jo & Al Barfield III and Jessica & Randolph Crews, Jr. Dorothea & Geff Bitler Marisa Bryant & Liz Riley-Young Tarsha Burroughs & Chioma Phillips Fairley Bell Cook Allison Crumpler & Jessica Leggett Julia Jones Daniels Michele DeFoe & Randi Ligon Melissa Duncan Lori Edwards & Elizabeth Merritt Andrea Fox Nikiann Gray & Katie Pollara Shelia Gray Julie Hampton & Kristen Lehrer Samantha Hatem Donna Heffring Anne Hogewood & Kathryn West Katelyn Hokenberg Caroline & Michael Ives Sarah Jacks & Gail Reid-Vestal Iennifer Iordon Lanier McRee & Kristin Walker Carrie McMillan & David Boaz Martha T. Namie Virginia Parker Stephanie Proesel Jennifer Reel & Stacie Walker Megan Riley Graham Satisky & Danielle Shiurman Kathryn Sharp Denise Stewart Bernette & Nathan Stivers Nancy Ventura Samantha W. Warren Mary Brent Wright

Silent Auction Donors

A Wellthy Place Sarah Caldwell Carolina Parent Club Pilates North Raleigh CycleBar North Hills D'Marie Inc. Drybar **Empire Eats** Ettamarie's Floury Apron LLC Frontier Airlines Eleanor Gilroy HEATHMOOR by De Loache Hendrick Cary Auto Mall Kendra Scott - North Hills Lush Designs by Ashley Westcott Jeannie Ray Rush Hour Karting Sport HQ The Capital Grille The Cowfish Sushi Burger Bar Vita Vite Downtown Vita Vite Midtown WINK Hair + Makeup



The Junior League of Raleigh 2018-2019 Annual Report

BackPack Buddies

Brittany Bass Kristina Bennett Michelle Cook Blair Coppedge Lynn Daniels Deep South Entertainment **Empire Eats** Ann Evans Leslie Garofolo Michelle Germano Pamela Harris Samantha Hatem Anne Hodgewood Kona Ice of Raleigh Alison Lee Carrie McMillan Katherine Meyer Ashley Morton NC State Athletics Larry Nixon Marie Otto Passanante's Home Food Services **Beverly Phelps** Yamona Pierce Elizabeth Riley-Young Caroline Russell Son Legacy Fund of the Baton Rouge Area Foundation Stephanie Rutter Amanda Smith Keli Smith Staci Smith Anna Stark Anna Stearns Meredith Taylor Sara Van Asch Barbara Williams Vachelle Willis Aubrey Wilson

Building

Beth Harrell Cynthia Hinshaw Daneen Stiefel Marlena Yates Nina Yeager

Our Touch-A-Truck Donors

Monster Truck

Johnson Lexus of Raleigh MIX 101.5

Big Rig

Nationwide Insurance North State Bank Wells Fargo

Bulldozer

ABC11 Coldwell Banker Howard Perry and Walston Edwards, Inc. Falls Family Dentistry

Excavator

Colgate Bright Smiles Bright Futures Craters and Freighters Kids Learning Carpentry, LLC Oak City Entertainment The Great Raleigh Trolley Two Men And a Truck

Boys & Girls Clubs

Kristina Bennett Kathy Bostrom Bunn DJ Company Lvnn Daniels Ann Evans Pamela Harris Anne Hodgewood Ashley Lake Marie Otto **Beverly Phelps** Caroline Russell Stephanie Rutter Amanda Smith Anna Stark Anna Stearns Meredith Taylor Barbara Williams Aubrey Wilson

Skidster

JC Penney Portrait Studios Peter Millar Pinehurst Resort The Little Gym of North Raleigh UNC Department of Athletics

Donors

CorePower Yoga Durham Bulls Baseball Club GoRaleigh Grand Rental Station JMHB dba Jersey Mike's Kona Ice of Raleigh John Lennon Karmia Lewis Midtown Property Services, LLC Pro 3:5 Sports Academy Raleigh Paving **Raleigh** Police St. Andrews Products Summit Hospitality Group, Ltd. Sunbelt Rentals Inc. Taverna Agora The Carolina Inn Wegmans Wheels4Hope Debbie Yow and Dr. Bill Bowden

Capital Campaign

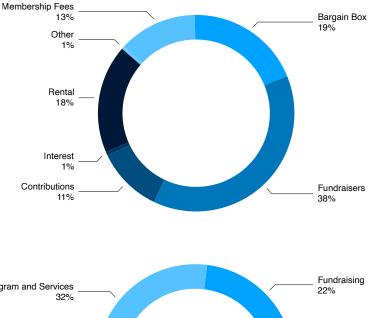
Gé Brogden Amethia Clay Jeanne Clay Gretchen Clifton Christina Coffey Lynn Daniels Nikiann Gray Sarah Jacks Randi Ligon Walker Mabe Talmadge Mangum Danita Morgan Elizabeth O'Quinn Leslie Rand-Pickett Diane Schabinger Denise Stewart Bernette Stivers Melanie Townsend Stacie Walker Patricia Wilkins Chevelle Williams



Financials

Revenue	20	18-2019
Membership Fees	269,983	13%
Bargain Box	400,291	19%
Fundraisers	803,876	38%
Contributions	227,920	11%
Interest	13,019	1%
Rental	375,558	18%
Other	11,812	1%
Total	2,102,459	100%
Gain/(Loss) on investments		

Expense	2018-2019	
Program and Services	673,072	32%
Fundraising	451,339	22%
Support Services	726,414	35%
Rental	238,168	11%
Total	2,088,993	100%





How can you transform the community?

Join

The Junior League of Raleigh is open to women who have an interest in volunteerism and developing the potential of women as well as a commitment to improving our community. Will you join us in making Raleigh a better place for all?

Support

You can support JLR as a corporate or individual donor to the Annual Fund, or by supporting one of our fundraisers: A Shopping SPREE!, Touch-A-Truck® or the N.C. Governor's Inaugural Ball.

Mailing address:

Street Address:

PO Box 26821 Raleigh, NC 27611 Office: 919-787-7480 Junior League of Raleigh 711 Hillsborough St. Raleigh, NC 27603

Partner

The Junior League of Raleigh prides itself on being an active part of the community. While a substantial part of our efforts directly impact members of the community, we also partner with other agencies to help with their community efforts. The strength and size of the League's membership also allows us to support other agencies with their own projects. JLR's Quick Impact team provides hands-on help to other community agencies with short-term projects or events. Also, JLR board members are available to provide leadership and guidance to other community agency boards. Not all community groups have dedicated meeting and training space. To fill that need, the Julia Jones Daniels Center for Community leadership, the League's headquarters, is available for public use by other nonprofits and organizations. Meeting and training space is available at reasonable rates.